



FINANCE UNLOCKED FOR NONPROFITS

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BALANCE SHEET

A financial report showing where you stand at a point in time.

Snapshot — What you own and owe on a specific date

Liquidity — How quickly you can access your cash and other short-term assets

Assets — What your organization owns or has the right to use

Liabilities — What your organization owes

Reserves — Emergency funds



INCOME STATEMENT

A financial report showing operating results over a specific time period

Period of Time — A set, recurring increment over which an income statement reports

Budget — Your financial plan

Actuals — True financial results

Reporting — Presentation of meaningful financial information

Revenue Diversification — Using multiple funding sources to hedge against financial instability



NINE-NINETY (IRS FORM 990)

Annual required tax filing that highlights a nonprofit's mission and compliance with federal regulations

Public Document — 990 is your most public financial document

Marketing Tool -990 can be used to market your mission, programs, success, and stability

Governance — 990 includes a listing of policies and governance best practices

Compliance & Penalties — Annual reporting is mandatory



GIVING

Healthy nonprofits make use of a wide range of funding sources and are mindful of their differences in accounting, donor expectations, and restrictions

Communication — Fundraising and accounting must be aligned

Pledge — Commitment for a specific contribution amount

Endowment — Earnings used by an organization while the principal remains intact

In-kind — Donations other than cash or pledges

Restrictions — Contributions earmarked by the donor for a specific use



OVERSIGHT

Board members are ultimately responsible for the effective, responsible use of a nonprofit's resources

Internal Controls — An organization's monitoring, measuring, and directing against risk and fraud

Access — Segregation of duties, specific delegation of authority

Policies & Procedures — Protocols guiding behaviors and outcomes

Review — Examination of an organization's finances in summary form

Avoiding Fraud — Critical to the success and integrity of an organization







